



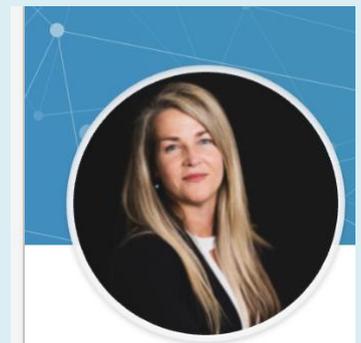
27 September 2019

Co-ops get the best out of me



Cooperative Business NZ Chair Jonathan Lee and CEO Roz Henry.

Join me on Linked in



I invite you to join me on Linked in where I will be posting a range of information and think-pieces.
<https://www.linkedin.com/in/rozhenry/>

Please send me your connection requests and we'll link up!

Thank you for being so welcoming during this, my first month as Chief Executive. It's been an absolute whirlwind - starting in Wellington attending our governance training programme, AGM and Annual Awards Dinner - together with racing around the country to meet as many members as possible before Craig's departure.

I am hugely inspired by the people I've met: the range of businesses and the passion that you have for your organisations sets co-operatives apart.

I am truly looking forward to working with - and for - you. It's an exciting opportunity for me as I get to fully utilise my skills, experience and contacts to benefit Cooperative Business NZ and our members.

Together with a rich understanding of the co-operative business model through my early involvement with the Dairy Board, I bring commercial knowledge and problem-solving skills from my business development and management consulting days. During my last five years with Auckland's economic development agency, ATEED, I've also developed strong relationships with government officials which I'll look to leverage to give our members more of a voice with decision-makers in Wellington.

Working for the dairy board gave me an appreciation that I wasn't just working for a big corporate, what I did every day had a direct impact on individuals and families' livelihoods. This opportunity to make a difference made me want to come to work and give it my all. Having worked for multiple corporates over the ensuing years (some of them member owned, including by myself), it is only with the benefit of hindsight that I appreciate that co-operative organisations got the best out of me.

Thanks for your support

As you're aware, we've recently invoiced members for our annual subscriptions. At Cooperative Business NZ, we appreciate your ongoing support and are always looking for ways to ensure you're getting value for your membership. <https://nz.coop/membership/>

I'm looking to get around the country to meet all our members over the coming months and have offered to come along to Board meetings to present on what we are doing at Co-operative Business NZ. I'm keen to discuss and understand the key issues faced by your businesses so that I might be able to advocate on your behalf and evolve our service offering to meet your needs.

We're reviewing our own strategy and once it's been signed off by the Board, I will share details. Please keep sending me your feedback and we'll stay in touch.



Opportunity to join delegation

We've been invited to send a delegation to the International Co-operative Alliance's ANGKASA Cooperative-to-Cooperative Trade Seminar on *Inclusive & Sustainable Economic Growth* to be held in Malaysia in November (28-29).

Hosted by ICA – Asia Pacific in collaboration with the Malaysian National Cooperative Movement (ANGKASA), the regional event recognises co-operative enterprises as important players to achieve the UN's Sustainable Development Goals.

There will be three interactive panel forum sessions on sub-themes:

1. **Agriculture sector** – Agricultural co-operatives & food security
2. **Tourism sector** – Co-operatives promote sustainable tourism
3. **Consumer sector** – Economic productivity in consumer co-operatives.

We've been allocated four spaces so please [email me](#) if you're interested in learning more.

PROFESSIONAL DEVELOPMENT OPPORTUNITIES

Cooperative Business NZ offers members **THREE** tailored professional development programmes.

Co-operative Governance Accelerator

This two-day programme has been designed for co-op directors/chairs and CEOs.

- March 18-19, 2020, *venue TBA*
- August 12-13, 2020, Christchurch (pre-AGM)

Co-operative Leadership Development

This two-day programme has been designed for senior/executive leadership team members.

- November 18-19, 2019, Christchurch
- November 25-26, 2019, Wellington
- February 11-12, 2020, *venue TBA*
- May 12-13, 2020, *venue TBA*.

Co-operative Governance Essentials

This one-day programme has been designed for new or up-and-coming co-op directors. No dates set.

[Email me](#) to secure your place and find out more.

We want to hear from you

Cooperative Business NZ would like to publish opinion pieces from members, CEOs preferably, on relevant topics, see right for examples, that impact co-operatives and fellow members.

Articles should be up to 300 words max; images and links for more information would be appreciated.

- **Shareholder engagement**
- **Capital raising**
- **Governance of a co-op**
- **Regulatory changes**
- **Diversity**
- **Technology**
- **Export**
- **Resilience**



From left: Annabel and James Shaw, Roz Henry, former CEO Craig Presland and Jo Coughlan.



Thanks again to our Corporate Associate Member Silvereye for helping Cooperative Business NZ to secure Greens co-leader James Shaw as guest speaker for our recent Annual Awards Dinner.

I met the Wellington-based PR and marketing consultancy's Jo Coughlan again recently to discuss opportunities to reach the key decision-makers in Wellington and ensure the co-operative voice is heard loud and clear.

Co-operative housing on the agenda

I recently met with the ideators behind the co-housing concept. This initiative has been set up in response to NZ's housing crisis around provision of sizable, affordable developments to meet the needs population.

Building on the work started by Craig with MBIE, Housing NZ and MSD, I will head to Wellington in November to meet with Ministry of Housing and Urban Development MHUD, accompanied by co-op housing developers, Jasmax Architects and the society for alternative housing development to meet senior officials to advance these discussions. There is a drive by these organisations to advance the co-operative housing model and you will hear more about this in coming months.

I have spoken with our 2019 Co-operative Leader of the Year Carl Taylor (CBS Co-op) and other co-op leaders regarding our sector's capacity and capability to deliver solutions at scale.

Final thoughts

Within New Zealand, my sense is that the value proposition of the co-operative model is still not fully appreciated. Our sector makes up 16% of our national GDP and employs some 50,000 kiwis, serving over 1.5 million Kiwis as members.

It's not just in New Zealand that the co-operative business model remains resilient, this is an international trend. A recent report completed in the UK identified that almost three-out-of-four co-op start-ups (72%) were still flourishing after the difficult first five years of existence. When compared to other business models, this shows how sustainable the model is.

Our recent Annual Business Awards saw us celebrating SBS Bank being in business for 150 years. And as I look across our membership, there are start-ups looking to form co-operatives, along with established businesses changing their constitutions to become co-operatives. But importantly, the majority have been in business for 25+ years – and long may that continue.

Finally, I'm sure you heard Fonterra's announcement yesterday regarding its end-of-year results and refreshed strategy. Great to see the emphasis placed on being a co-operative and refocusing its energies on living the values.

Regards

Roz Henry
CEO - Cooperative Business New Zealand

Independent Director Wanted



ProCare is seeking another independent director.

For more details [Click here](#)

Expressions of interest close on October 4.